

Seat No.	
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B.B.A. (Part - III) (Semester - VI) Examination, April - 2018
FOUNDATION OF HUMAN SKILLS (Paper - II)
Sub. Code : 43966

Day and Date : Saturday, 21- 04 - 2018

Total Marks : 40

Time : 12.00 noon to 02.00 p.m.

- Instructions :**
- 1) All questions are compulsory.
 - 2) Figures to the right indicate full marks.

Q1) What is Interpersonal skills? Explain methods used to develop interpersonal skills. **[14]**

OR

Define 'Personality'. Discuss Erickson's Eight life stages of personality development.

Q2) Write short answer (any two) : **[16]**

- a) What is 'Internal Locus of control' and 'External Locus of control'?
- b) What is stress? What are the causes its effect and how it can be managed?
- c) Explain the methods used to develop decision making skills.
- d) Write in detail your career options after BBA.

Q3) Write short notes on (Any Two) : **[10]**

- a) Critical Thinking skills
- b) Leadership skills
- c) Basic career Anchors
- d) Problem solving style

